



# Aggreko's New Service Center in Salt Lake City to Support Mountain Region's Commercial and Industrial Industries

**Salt Lake City:** Aggreko, a global leader in <u>temporary power generation</u>, <u>temperature control</u> and <u>oil-free</u> <u>compressed air solutions</u>, announced the opening of a new service center in Salt Lake City to meet the growing needs of local businesses, remote operators and refining customers. Backed by a nationwide network of service centers, the 7,000 sq ft facility maintains the full complement of Aggreko's equipment and services, including local sales, service and support to more rapidly mobilize, install and operate both planned and emergency projects of all sizes.

"Unconventional oil & gas activity in the Wasatch mountain range is on the rise as operators drill deeper into formations and further into remote areas," said Jim Kelley, Vice President, Mountain Area General Manager, Aggreko North America. "As a result, we're seeing a rise in the demand for temporary power generation and temperature control solutions to support remote unconventional activity all the way to the processing of hydrocarbons once they reach the refineries."

Salt Lake City has already seen substantial growth and with it, refinery bottlenecks due to seasonal performance issues and lack of needed infrastructure. Aggreko's full-service center will include technicians and on-site sales teams to help alleviate this issue and enhance bottom-line performance for remote operators and refineries. Additionally, customers will benefit from Aggreko's Remote Monitoring (ARM) service, which transmits real-time data from equipment, allowing Aggreko to anticipate, diagnose and solve problems faster and with greater accuracy – and proactively head off potential issues.

Customers can also expect to take advantage of Aggreko's specialized service teams. Aggreko Process Services (APS) is an experienced process engineering team that helps customers improve their processes and operations to enhance bottom-line performance and address environmental concerns. Another specialized service team, Aggreko Cooling Tower Services (ACTS,) focuses on improving cooling water performance and reliability through temporary cooling tower installations. Unique to the rental industry, APS and ACTS can design, install and provide technical support and maintenance at extremely short notice.

"Helping operators increase their production and reduce their costs while simultaneously helping refineries keep pace with incoming process demands benefits everyone," said Kelley. "And when the industries are profitable, so are the communities that support them."

Aggreko will supply the area with all the company's major rental product lines, including:

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## Aggreko News Release

August 21, 2014

- Diesel and natural gas <u>generators</u> from 30 kW to 1,500 kW
- Temperature-control equipment chillers, cooling towers, air conditioners and heaters
- Oil-free air compressors, both diesel and electric
- Refinery-grade heat exchangers
- Cooling towers capable of cooling millions of gallons of water per minute

Aggreko's new facility is open for business and located at 2612 S. Constitution Blvd., Salt Lake City, UT.

#### Ends

### **EDITOR'S NOTES**

Aggreko plc is the world leader in the supply of temporary power and temperature control solutions. Aggreko employs over 6,000 people operating from 202 locations. In 2013 we served customers in about 100 countries, and had revenues of approximately GBP 1.6bn (USD 2.5bn or Euros 1.9bn). Aggreko plc is listed on the London Stock Exchange (AGK.L), is a member of the FTSE-100 index, and is headquartered in Scotland. For more information, please visit the company website at <u>www.aggreko.com</u>

Aggreko provides power and temperature control solutions to customers who need them either very quickly, or for a short or indeterminate length of time. Examples would be the supply of power to an industrial site which needs to service its permanent power supply, supplying a whole city in times of power shortage, or providing a major sporting event with power and cooling systems. We serve our customers either through our 202 service centres, which we call the Local business, or globally through our Power Projects business.

In the Local business, which accounts for about half of our revenues, we hire our equipment to customers, who then operate it for themselves, although we retain responsibility for servicing and maintaining it. In the Power Projects business, which also accounts for about half of our revenues, we operate as a power producer. We install and operate <u>power plants</u> and we charge our customers both for providing the generating capacity, and for the electricity we produce. We design and manufacture equipment specifically for these requirements in our factory in Dumbarton, Scotland.

Recent customers include the London 2012 Olympic and Paralympic Games, the Ryder Cup and Cirque du Soleil and the power utilities in over 50 countries including the UK, France, Ivory Coast, Mozambique, Indonesia, Bangladesh, Argentina, Venezuela, Chile, Brazil and the USA.

In 2013 we fulfilled almost 48,000 customers' assignments and 72% of those who responded to our research gave us a recommendation of 9 or 10 out of 10.

For more information, please visit our local website at: us.aggreko.com

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